

Mercury One, Inc. and Affiliate

**Consolidated Financial Statements
December 31, 2024**



Mercury One, Inc. and Affiliate

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Independent Auditors' Report

To the Board of Directors of
Mercury One, Inc. and Affiliate

Opinion

We have audited the accompanying consolidated financial statements of Mercury One, Inc. and Affiliate (nonprofit organizations, hereinafter referred to as the Organization), which comprise the consolidated statement of financial position as of December 31, 2024, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2024, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America (GAAP).

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with GAAP, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating statements of financial position and activities are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, such information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.



A Limited Liability Partnership

Arlington, Texas
July 23, 2025

Mercury One, Inc. and Affiliate
Consolidated Statement of Financial Position
December 31, 2024

Assets	
Cash and cash equivalents	\$ 35,770,646
Investments	2,434,397
Accounts receivable	28,288
Prepaid expenses	190,700
Inventory	90,572
Other assets	52,985
Property and equipment, net	493,910
Right-of-use asset - operating lease, net	664,293
Total assets	\$ 39,725,791

Liabilities and Net Assets	
Liabilities:	
Accounts payable	\$ 749,592
Accrued expenses	671,561
Right-of-use liability - operating lease	912,719
Total liabilities	2,333,872
Net assets:	
Net assets without donor restrictions	5,365,052
Net assets with donor restrictions	32,026,867
Total net assets	37,391,919
Total liabilities and net assets	\$ 39,725,791

Mercury One, Inc. and Affiliate
Consolidated Statement of Activities
Year Ended December 31, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
Operating revenues and support:			
Contributions of financial assets	\$ 6,565,321	\$ 21,114,505	\$ 27,679,826
Contributions of nonfinancial assets	589,912	-	589,912
Special events (net of direct costs of \$101,024)	626,776	-	626,776
Program fees	57,323	-	57,323
Other income	1,455	-	1,455
Released from restrictions	12,118,034	(12,118,034)	-
Total operating revenue and support	19,958,821	8,996,471	28,955,292
Operating expenses:			
Program services	14,448,708	-	14,448,708
General and administrative	3,126,475	-	3,126,475
Fundraising	1,938,057	-	1,938,057
Total operating expenses	19,513,240	-	19,513,240
Excess of operating revenue and support over operating expenses	445,581	8,996,471	9,442,052
Non-operating income (expense):			
Interest income	806,886	-	806,886
Investment loss, net	(128,105)	-	(128,105)
Artifact acquisitions, net	(253,712)	-	(253,712)
Merchandise sales, net of cost of goods sold	(34,112)	-	(34,112)
Gain on sale of property and equipment	407	-	407
Total non-operating income (expense)	391,364	-	391,364
Change in net assets	836,945	8,996,471	9,833,416
Net assets at beginning of year	4,528,107	23,030,396	27,558,503
Net assets at end of year	\$ 5,365,052	\$ 32,026,867	\$ 37,391,919

See notes to consolidated financial statements

Mercury One, Inc. and Affiliate
Consolidated Statement of Functional Expenses
Year Ended December 31, 2024

	Program Services	Management and General	Fundraising	Total
Salaries	\$ 755,334	\$ 822,469	\$ 584,205	\$ 2,162,008
Employee benefits	187,500	253,005	142,711	583,216
Payroll taxes	68,966	77,078	55,953	201,997
Grants	720,444	243,580	-	964,024
Sponsorships	173,670	153,333	40,438	367,441
Direct assistance and relief	10,313,771	-	-	10,313,771
Artifact acquisitions	253,712	-	-	253,712
Contract services	12,845	34,497	34,426	81,768
Professional fees	776,780	812,013	59,311	1,648,104
Supplies	7,654	2,321	1,194	11,169
Building rent, operations and maintenance	503,213	156,222	80,530	739,965
Maintenance	15,777	4,897	2,524	23,198
Insurance	21,485	43,058	897	65,440
Information technology	106,786	131,669	94,610	333,065
Events	21,586	1,376	205,215	228,177
Dues and memberships	146	2,082	32	2,260
Postage and mailing services	9,717	13,663	59,124	82,504
Printing, reproduction and copying	191	4,169	4,376	8,736
Travel and transportation	130,583	105,006	24,653	260,242
Website maintenance	19,600	2,049	1,488	23,137
Promotion and advertising	1,965	1,436	241,644	245,045
Donation fees	313,671	97,462	90,284	501,417
Other	115,191	111,745	11,264	238,200
Depreciation	171,833	53,345	27,499	252,677
Bad debt	-	-	276,703	276,703
Total expenses	14,702,420	3,126,475	2,039,081	19,867,976
Less expenses included with revenues and non-operating expenses on the statement of activities				
Direct costs of special events	-	-	(101,024)	(101,024)
Artifact acquisition expense	(253,712)	-	-	(253,712)
Total expenses included in the expense section on the statement of activities	\$ 14,448,708	\$ 3,126,475	\$ 1,938,057	\$ 19,513,240

See notes to consolidated financial statements.

Mercury One, Inc. and Affiliate
Consolidated Statement of Cash Flows
Years Ended December 31, 2024

Cash flows from operating activities:	
Change in net assets	\$ 9,833,416
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Amortization of right-of-use assets, operating leases	427,051
Depreciation	252,677
Net gain on sale of property and equipment	(407)
Realized and unrealized losses on investments	126,014
Donated stock	(208,888)
Acquisition of collection items	253,712
Changes in assets and liabilities:	
Accounts receivable	(24,491)
Unconditional promises to give	259,600
Prepaid expenses	(134,963)
Inventory	5,697
Other assets	(128)
Accounts payable	555,368
Accrued expenses	210,369
Operating lease liabilities	(574,458)
Net cash provided by operating activities	10,980,569
Cash flows from investing activities:	
Purchases of investments	(2,499,870)
Proceeds from sale of investments	148,347
Proceeds from disposal of property and equipment	1,650
Purchases of property and equipment	(40,289)
Acquisition of collection items	(258,587)
Disposal of collection items	4,875
Net cash used by investing activities	(2,643,874)
Net change in cash and cash equivalents	8,336,695
Cash and cash equivalents at beginning of year	27,433,951
Cash and cash equivalents at end of year	\$ 35,770,646
Supplemental disclosure of cash flow information:	
Right-of-use asset obtained in exchange for new lease liability	\$ 17,663
Noncash investing activities:	
Donated stock	\$ 208,888

See notes to consolidated financial statements.

Mercury One, Inc. and Affiliate

Notes to Consolidated Financial Statements

1. Organization

Mercury One, Inc. (Mercury One) is a not-for-profit organization whose mission and principal activities are humanitarian aid and education focused on restoring the human spirit. The Organization's initiatives include providing programs to individuals to advance the skills, knowledge and attitudes necessary for communities to help themselves as well as assisting our nation's veterans, providing aid to those in crisis and rebuilding and restoring the lives of Christians, and other persecuted religious minorities around the world. The American Journey Experience is a state-of-the-art museum and research library focusing on American history that provides tours and educational programs. The Organization's support and revenues are derived principally from contributions and program income, and its activities are conducted principally in the Irving, Texas area. The Organization is primarily supported by contributions from individuals and other organizations.

The primary programs are:

Education - to educate, enlighten, inspire and engage all Americans and people seeking information about the birth, background, history, and unfolding of America's journey.

The Nazarene Fund - to liberate the captive, to free the enslaved, and to rescue, rebuild and restore the lives of Christians and other persecuted religious and ethnic minorities wherever and whenever they are in need.

Humanitarian - to provide relief for people impacted by natural disasters such as tornadoes, hurricanes and wildfires as part of the Organization's effort to restore the human spirit.

Mercury One is the sole member of The Nazarene Fund Global, LLC (TNFG). TNFG provides support to persecuted Christians and other minorities around the globe.

Mercury One and TNFG are collectively referred to herein as the Organization.

2. Summary of Significant Accounting Policies

Basis of Accounting

The accompanying consolidated financial statements are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Mercury One, Inc. and Affiliate

Notes to Consolidated Financial Statements

Consolidated Financial Statements

In accordance with the provisions of FASB ASC 958-810 *Not-for-Profit Entities/Consolidations*, the financial statements of Mercury One and TNFG have been consolidated and all inter-organization transactions and accounts have been eliminated.

Consolidated Financial Statement Presentation

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Net assets without donor restrictions - Net assets not subject to donor-imposed restrictions. Net assets without donor restrictions may be designated for specific purposes by action of the board of directors.

Net assets with donor restrictions - Net assets subject to donor-imposed restrictions that will be met by actions of the Organization and/or the passage of time.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets. In the absence of donor restrictions to the contrary, restrictions on contributions of property or equipment or on assets restricted to acquiring property or equipment expire when the property or equipment is placed in service.

Financial Instruments and Credit Risk Concentrations

Financial instruments which are potentially subject to concentrations of credit risk consist principally of cash and cash equivalents and accounts receivable. Cash and cash equivalents are placed with a high credit quality financial institution to minimize credit risk. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. The uninsured bank balance totaled \$1,747,303 as of December 31, 2024. The Organization has not experienced losses on such assets.

The Organization's investments are subject to various risks, such as interest rate, credit and overall market volatility risks. Further, because of the significance of the investments to the Organization's financial position and the level of risk inherent in most investments, it is reasonably possible that changes in the values of the investments could occur in the near term

Mercury One, Inc. and Affiliate

Notes to Consolidated Financial Statements

and such changes could materially affect the amounts reported in the financial statements. Management is of the opinion that the diversification of its invested assets among the various asset classes should mitigate the impact of changes.

The Organization evaluates the collectability of accounts receivable and maintains allowances for potential losses, if considered necessary. Accounts receivable are unsecured and due from various employees. No allowance was considered necessary as of December 31, 2024 and all accounts receivable are expected to be collected within one year.

Cash and Cash Equivalents

The Organization considers highly liquid investments with an initial maturity of three months or less to be cash equivalents. Cash and cash equivalents consist of checking and money market accounts.

Investments

The investments of the Organization consists of mutual funds and commodities and are stated at fair value in the consolidated statement of financial position. Interest, dividends and realized and unrealized gains and losses are reported in the consolidated statements of activities as increases and decreases without donor restrictions, unless their use is restricted by explicit donor stipulations or law.

Inventory

Inventory consists of coffee mugs, books, jewelry and apparel merchandise. Costs are determined using the first-in, first-out (FIFO) method. FIFO inventories are stated at the lower of cost or net realizable value.

Property and Equipment

Property and equipment purchased by the Organization are recorded at cost or if acquired by gift, fair market value at the date of the gift. The Organization follows the practice of capitalizing all expenditures for property and equipment in excess of \$5,000; the fair value of donated property and equipment is similarly capitalized. Depreciation is calculated using the straight-line method based upon the estimated useful lives of 2 to 15.

Impairment of Long-Lived Assets

Management of the Organization periodically reviews the carrying value of its long-lived assets, including property and equipment, whenever events or changes in circumstances indicate that the carrying value may not be recoverable. An impairment loss is recognized to the extent fair

Mercury One, Inc. and Affiliate

Notes to Consolidated Financial Statements

value of a long-lived asset is less than the carrying amount. Fair value is determined based on the estimated future cash inflows attributable to the asset less estimated future cash outflows. No impairment loss was recognized during the year ended December 31, 2024.

Collections

Collections of works of art, historical treasures and similar assets are not capitalized in as much as the items are preserved and cared for continuously. Purchases of collection items are reported in the year of acquisition as decreases in net assets without donor restriction, or in net assets with donor restriction if the assets used to purchase the items were restricted to that use by donor stipulation. Contributions of collection items are not reported in the consolidated financial statements. Proceeds from disposal of and insurance recoveries related to collection items are reported as increases in the appropriate net asset classes. The Organization's collections consist of historical artifacts.

The Organization has a policy that requires the use of proceeds from items that are sold to be used for the acquisition of new collection items, the direct care of existing collections or both. Direct care generally includes traditional maintenance, handling, labeling, housing and support, housekeeping, environmental control, conservation, integrated pest management, emergency planning, mitigation and response, health and safety, security, and insurance.

During the year ended December 31, 2024, the Organization acquired historical artifacts totaling \$258,587 and disposed of artifacts totaling \$4,875. In addition, during the year ended December 31, 2024, the Organization received donations of collection items totaling \$13,700 which were not recognized in the accompanying consolidated financial statements because the criteria for recognition has not been satisfied. The estimated value of the collection approximates \$8,115,219 at December 31, 2024.

Revenue Recognition

The Organization recognizes contributions when cash, securities or other assets or an unconditional promise to give is received. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of the amounts expected to be collected. All contributions are considered available for unrestricted use unless specifically restricted by the donor.

Conditional promises to give, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. Amounts received prior to meeting measurable performance or other barriers are reported as refundable advances.

Event sponsorship revenue is recognized at the date the event occurs. Advanced payments for the event sponsorships are reported as deferred revenue until the date of the event.

Mercury One, Inc. and Affiliate

Notes to Consolidated Financial Statements

Contributions of nonfinancial assets are reflected as contributions at their estimated fair values at date of receipt. The Organization recognizes contribution revenue for certain services received at the fair value of those services, provided those services create or enhance non-financial assets or require specialized skills which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

Program service fee revenue relates to nominal fees paid for services and are recognized at the time of service.

Estimates and Assumptions

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of support and expenses during the reporting period. Actual results could differ from those estimated.

Functional Allocation of Expenses

The consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function, which requires us to allocate certain expenses on a reasonable basis and consistently apply that basis. Those expenses that require allocation include occupancy costs related to our office space, including rental payments, insurance and depreciation, as well as compensation and related costs, technology, office and other expenses. We allocate our occupancy costs on a square footage basis. Compensation and related costs, technology, office and other expenses are allocated on the basis of time and effort related to each function for each respective staff member. Direct client care, maintenance, repairs and security, and professional fees are expensed directly to the program or function benefitted.

Advertising Costs

Advertising costs are expensed as incurred. For the year ended December 31, 2024, advertising costs were \$245,045.

Income Taxes

The Organization is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code (IRC) and has not been classified as a private foundation as defined in the IRC. Income generated from activities unrelated to the Organization's exempt purposes is subject to tax under IRC Section 511.

Mercury One, Inc. and Affiliate

Notes to Consolidated Financial Statements

The Organization had no unrelated business income for the year ended December 31, 2024. Accordingly, no provision has been made for federal income tax in the accompanying consolidated financial statements.

TNFG is wholly-owned, for profit subsidiary of Mercury One which is considered to be a disregarded entity in the preparation of Mercury One's federal information return and consolidated financial statements.

GAAP requires the evaluation of tax positions taken in the course of preparing the Organization's tax return and recognition of a tax liability (or asset) if the Organization has taken an uncertain position that more likely than not would not be sustained upon examination by the Internal Revenue Service. Management has analyzed the tax positions taken by the Organization, and has concluded that as of December 31, 2024, there are no uncertain tax positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the consolidated financial statements.

3. Investments

ASC 820-10 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1 Inputs to the valuation methodology are quoted prices available in active markets for identical investments as of the reporting date;

- Level 2 Inputs to the valuation methodology are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value can be determined through the use of models or other valuation methodologies;

- Level 3 Inputs to the valuation methodology are unobservable inputs in situations where there is little or no market activity for the asset or liability and the reporting entity makes estimates or assumptions related to the pricing of the asset or liability including assumptions regarding risk.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. All of the Organization's investments at December 31, 2024 are valued using Level 1 inputs. The following is a description of the valuation methodology used for instruments measured at fair value, including the general classification of such instruments pursuant to the valuation hierarchy:

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Notes to Consolidated Financial Statements

Mutual Funds

Mutual funds are valued at the net asset value (NAV) of shares held by the Organization at year end. The NAV is a quoted price in an active market.

Commodities

Commodities are valued using the quoted price per ounce in actual markets held by the Organization at year end.

Below are the Organization's financial instruments as of December 31, 2024 carried at fair value on a recurring basis.

Commodities	\$ 2,375,966
Mutual funds:	
Equities	<u>58,431</u>
	<u>\$ 2,434,397</u>

The components of investment loss are as follows for the year ended December 31, 2024:

Interest and dividends	\$ 261
Unrealized and realized losses	(126,014)
Fees	<u>(2,352)</u>
	<u>\$ (128,105)</u>

Approximately 88% of the investment portfolio as of December 31, 2024 is concentrated in the following investments:

1 Oz Gold American Eagle	11%
32.15 Oz Gold Kilo Bar	24%
10 Oz Silver Bar	16%
100 Oz Silver Bar	21%
1 Oz Silver Rounds	16%

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Notes to Consolidated Financial Statements

4. Property and Equipment

Property and equipment consist of the following at December 31, 2024:

Furniture and fixtures	\$ 422,891
Leasehold improvements	1,275,907
Software	<u>53,867</u>
	1,752,665
Accumulated depreciation	<u>(1,258,755)</u>
	<u><u>\$ 493,910</u></u>

Depreciation expense totaled \$252,677 for the year ended December 31, 2024.

5. Net Assets With Donor Restrictions

Net assets with donor restrictions are available for the following purposes at December 31, 2024:

Humanitarian aid - disaster relief	\$ 15,887,479
Humanitarian aid	1,314,987
Humanitarian aid - Israel	1,035,301
Humanitarian aid - border relief	1,154
Humanitarian aid - veterans	25,109
The Nazarene Fund	<u>13,762,837</u>
	<u><u>\$ 32,026,867</u></u>

6. Contributed Nonfinancial Assets

The Organization received the following contributed nonfinancial assets during the year ended December 31, 2024:

	Program Services	General and Administrative	Fundraising	Total
Goods	\$ 440,284	\$ -	\$ -	\$ 440,284
Services	<u>63,804</u>	<u>85,824</u>	<u>-</u>	<u>149,628</u>
	<u><u>\$ 504,088</u></u>	<u><u>\$ 85,824</u></u>	<u><u>\$ -</u></u>	<u><u>\$ 589,912</u></u>

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Notes to Consolidated Financial Statements

Goods

Donated goods are valued at the estimated value based on sales prices of similar items. Goods donated were items for use in humanitarian aid and disaster relief programs.

Services

Contributed services are valued and reported at the estimated fair value based on current rates for similar services. Program services provided were for legal services. General and administrative contributed services were accounting services.

There were no donor restrictions on the contributions of nonfinancial assets during the year ended December 31, 2024.

7. Retirement Plan

The Organization sponsors a defined contribution retirement plan under Section 403(b) of the IRC in which all employees who have completed ninety days of service are eligible to participate. The plan document was executed May 17, 2017. Employees may make voluntary contributions to the plan, which are matched by the Organization up to three percent of compensation. Vesting of employer matching is a four-tiered step, with vesting increments of 25% for each year of service. The Organization's total contributions to the plan were \$10,651 for the year ended December 31, 2024.

8. Leases

In evaluating its contracts, the Organization separately identifies lease and nonlease components, such as common area and other maintenance costs, in calculating the right-of-use (ROU) assets and lease liabilities for its office space and equipment. The Organization has elected the practical expedient to not separate lease and nonlease components and classifies the contract as a lease if consideration in the contract allocated to the lease component is greater than the consideration allocated to the nonlease component.

Leases result in the recognition of ROU assets and lease liabilities on the consolidated statement of financial position. ROU assets represent the right to use an underlying asset for the lease term, and lease liabilities represent the obligation to make lease payments arising from the lease, measured on a discounted basis. The Organization determines lease classification as operating or finance at the lease commencement date.

At lease inception, the lease liability is measured at the present value of the lease payments over the lease term. The ROU asset equals the lease liability adjusted for any initial direct costs, prepaid or deferred rent, and lease incentives. The Organization uses the implicit rate when readily determinable. As most of the leases do not provide an implicit rate, the Organization

Mercury One, Inc. and Affiliate
Notes to Consolidated Financial Statements

uses the incremental borrowing rate or the risk-free rate derived from the interest paid on short-term government debt to determine the present value of lease payments.

The lease term may include options to extend or to terminate the lease that the Organization is reasonably certain to exercise. Lease expense is generally recognized on a straight-line basis over the lease term. The Organization has elected not to record leases with an initial term of 12 months or less on the consolidated statement of financial position. Lease expense on such leases is recognized on a straight-line basis over the lease term.

Nature of Leases

The Organization leases its office space under an operating lease agreement. The agreement expires in July 2026. The Organization is also responsible for paying all taxes associated with the property. Future minimum lease payments and reconciliations to the consolidated statement of financial position are as follows for the years ending December 31:

2025	\$ 616,959
2026	<u>305,355</u>
Total future undiscounted lease payments	922,314
Less present value discount	<u>(9,595)</u>
Lease liability	<u><u>\$ 912,719</u></u>

The following is the lease cost and other required information for the year ended December 31, 2024:

Total operating lease cost	<u><u>\$ 444,170</u></u>
Other information:	
Cash paid for amounts included in the measurement of lease liabilities:	
Operating cash flows from operating leases	<u><u>\$ (574,458)</u></u>
Right-of-use asset obtained in exchange for new lease liability	<u><u>\$ 17,663</u></u>
Weighted-average remaining lease term:	<u><u>1.49 years</u></u>
Weighted-average discount rate:	<u><u>1.50%</u></u>

Mercury One, Inc. and Affiliate
Notes to Consolidated Financial Statements

9. Liquidity and Availability of Resources

The Organization's financial assets available to meet cash needs for general expenditures within one year are as follows at December 31, 2024:

Cash and cash equivalents	\$ 35,770,646
Investments	2,434,397
Accounts receivable	<u>28,288</u>
Total financial assets	38,233,331
Less amounts not available for general expenditures within one year:	
Donor-imposed restrictions	<u>(32,026,867)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u><u>\$ 6,206,464</u></u>

The Organization manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. The Organization has a liquidity policy to maintain current financial assets less current liabilities at a minimum of 180 days, or six months operating expenses. The Organization has a policy to target a year-end balance of reserves without donor restriction and which are undesignated by the board of directors (financial assets available for use within next year) carry over of \$1,000,000 to the next year to meet 90 to 120 days, or three to four months, of expected expenditures. To achieve these targets, the Organization reviews program fund balances on a monthly basis (which includes separating donor restricted funds from general funds), forecasts its future cash flows and monitors its liquidity quarterly and monitors its reserves annually. During the year ended December 31, 2024, the level of liquidity and reserves were managed within the policy requirements.

10. Subsequent Events

Management has evaluated subsequent events through July 23, 2025, the date which the consolidated financial statements were available to be issued and concluded that no additional disclosures are required.

Supplementary Information

Mercury One, Inc. and Affiliate
Consolidating Statement of Financial Position
December 31, 2024

	Mercury One	TNFG	Eliminations	Consolidated Total
Assets				
Cash and cash equivalents	\$ 21,101,606	\$ 14,669,040	\$ -	\$ 35,770,646
Investments	820,933	1,613,464	-	2,434,397
Accounts receivable	28,288	-	-	28,288
Prepaid expenses	190,700	-	-	190,700
Inventory	85,143	5,429	-	90,572
Due from affiliate	1,222,766	1,321,710	(2,544,476)	-
Other assets	52,985	-	-	52,985
Property and equipment, net	493,910	-	-	493,910
Right-of-use asset - operating lease, net	664,293	-	-	664,293
Total assets	\$ 24,660,624	\$ 17,609,643	\$ (2,544,476)	\$ 39,725,791
Liabilities and Net Assets				
Liabilities:				
Accounts payable	\$ 575,560	\$ 174,032	\$ -	\$ 749,592
Accrued expenses	671,561	-	-	671,561
Due to affiliate	1,321,710	1,222,766	(2,544,476)	-
Right-of-use liability - operating lease	912,719	-	-	912,719
Total liabilities	3,481,550	1,396,798	(2,544,476)	2,333,872
Net assets:				
Net assets without donor restrictions	2,915,044	2,450,008	-	5,365,052
Net assets with donor restrictions	18,264,030	13,762,837	-	32,026,867
Total net assets	21,179,074	16,212,845	-	37,391,919
Total liabilities and net assets	\$ 24,660,624	\$ 17,609,643	\$ (2,544,476)	\$ 39,725,791

See independent auditors' report.

Mercury One, Inc. and Affiliate
Consolidating Statement of Activities
Year Ended December 31, 2024

	Mercury One			TNFG			Eliminations	Consolidated Total
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total		
Operating revenues and support:								
Contributions of financial assets	\$ 6,565,321	\$ 21,114,505	\$ 27,679,826	\$ -	\$ 2,783,382	\$ 2,783,382	\$ (2,783,382)	\$ 27,679,826
Contributions of nonfinancial assets	589,912	-	589,912	-	-	-	-	589,912
Special events (net of direct costs of \$101,024)	626,776	-	626,776	-	-	-	-	626,776
Program fees	57,323	-	57,323	-	-	-	-	57,323
Other income	248,081	-	248,081	-	-	-	(246,626)	1,455
Released from restrictions	9,718,772	(9,718,772)	-	5,182,644	(5,182,644)	-	-	-
Total operating revenue and support	17,806,185	11,395,733	29,201,918	5,182,644	(2,399,262)	2,783,382	(3,030,008)	28,955,292
Operating expenses:								
Program services	12,049,447	-	12,049,447	5,182,643	-	5,182,643	(2,783,382)	14,448,708
General and administrative	2,483,845	-	2,483,845	889,256	-	889,256	(246,626)	3,126,475
Fundraising	1,636,511	-	1,636,511	301,546	-	301,546	-	1,938,057
Total operating expenses	16,169,803	-	16,169,803	6,373,445	-	6,373,445	(3,030,008)	19,513,240
Excess (deficit) of operating revenue and support over operating expenses	1,636,382	11,395,733	13,032,115	(1,190,801)	(2,399,262)	(3,590,063)	-	9,442,052
Non-operating income (expense):								
Interest income	93,665	-	93,665	713,221	-	713,221	-	806,886
Investment loss, net	(43,964)	-	(43,964)	(84,141)	-	(84,141)	-	(128,105)
Artifact acquisitions, net	(253,712)	-	(253,712)	-	-	-	-	(253,712)
Merchandise sales, net of cost of goods sold	(30,005)	-	(30,005)	(4,107)	-	(4,107)	-	(34,112)
Gain on sale of property and equipment	407	-	407	-	-	-	-	407
Total non-operating income (expense)	(233,609)	-	(233,609)	624,973	-	624,973	-	391,364
Change in net assets	1,402,773	11,395,733	12,798,506	(565,828)	(2,399,262)	(2,965,090)	-	9,833,416
Net assets at beginning of year	1,512,271	6,868,297	8,380,568	3,015,836	16,162,099	19,177,935	-	27,558,503
Net assets at end of year	\$ 2,915,044	\$ 18,264,030	\$ 21,179,074	\$ 2,450,008	\$ 13,762,837	\$ 16,212,845	\$ -	\$ 37,391,919

See independent auditors' report.